

Established &amp; Scalable

# RUBBER ROLLER MANUFACTURER

**GROWTH & EXPANSION  
OPPORTUNITY****LOYAL & DIVERSE  
CUSTOMER BASE****MODERN  
FACILITY & EQUIPMENT**

## ABOUT THE BUSINESS

Established in the 1970s and strategically located in New England, this well-regarded manufacturer has built a strong reputation as a provider of precision rubber roller solutions. The Company serves a diversified customer base across industries including flexographic printing, steel, packaging, and film coating, offering both large industrial rollers and small specialty rollers shipped nationwide. With over five decades of operational excellence, the business combines modern, well-maintained equipment, in-house metal repair capabilities, and a highly skilled workforce to deliver high-quality products with industry-leading turnaround times.



### **Established Legacy & Reputation**

Over 50 years of continuous operation with deep industry expertise and a reputation for high-quality products and exceptional customer service.



### **Modern Facility & Equipment**

The Company operates out of a well-maintained and up-to-date facility, featuring critical backup systems and equipment designed to handle both small specialty rollers and large industrial components efficiently.



### **Loyal & Diverse Customer Base**

Approximately 200 active customers across multiple industries, with no significant customer concentration (top customer represents approximately 8% of revenue). Many relationships span decades, providing recurring and stable revenue streams.



### **Superior Turnaround Times**

Competitive advantage in delivery speed with 2–3 week turnaround on roller recoveries (vs. 6–8 weeks for competitors), as well as the ability to offer same-day and one-day regrind services for local customers.

The Company is uniquely positioned for growth with substantial untapped opportunities in expanding geographic reach, increasing marketing efforts, and capturing additional market share from a recently closed regional competitor. Nationwide demand for small roller manufacturing, combined with the contraction in the rubber roller supplier base, creates an exceptional runway for expansion.

The owner seeks to retire after decades of successful operation but is committed to supporting a smooth transition. This opportunity is ideal for an industry buyer seeking a strategic acquisition or an investor looking for a stable, scalable manufacturing business.

## FINANCIAL OVERVIEW

US\$ MM	2023	2024	2025 YTD JUNE
Revenue	\$2.92	\$3.01	\$1.64
Adjusted EBITDA	\$689,260	\$690,788	N/A

*\*Past performance is not a guaranty of future returns.*

## INTERESTED IN MORE INFORMATION

Detailed financial and operational information available upon signing a Confidentiality Agreement, showcasing the company's stable financial performance and growth potential. If you are looking for a turn-key, well-established business that you can operate profitably for years to come, you should take a look at this one!

## FOR INQUIRIES CONTACT US



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**DISCLOSURE** – All information has been furnished by the seller and is not warranted by Prevail Transaction Partners. All Buyers shall engage in whatever due diligence they deem necessary prior to any purchase and are solely responsible for the same.

