



GROWTH AND EXANSION **Opportunity**





TRUSTED INDUSTRY **EXPERTISE**

ABOUT THE BUSINESS

Since 1989, this Northeast Ohio company has established itself as a premier provider of HR, security, investigation, and corporate training consulting and services. Its unparalleled growth is evidenced by its engagement with multi-national organizations seeking comprehensive security solutions nationwide. Now, the company is looking for a potential purchaser capable of fostering continued growth and scalability through strategic leadership and investment.



Growth Potential: With a proven track record and a highly scalable business model, this company is on a trajectory of rapid expansion and enhanced market penetration. Additional strategic investment will catalyze its growth, reinforcing its position as a regional leader in HR and security consulting services while tapping into new avenues of opportunity across the nation.



Trusted Reputation: Built on a foundation of reliability and integrity, they have earned a reputation for delivering consistent results and exceeding client expectations for 35 years.



Leadership Expertise: The leadership team brings decades of experience in HR and security management, providing operational excellence. The company also prides itself on hiring former military and law enforcement officers that bring specialized expertise to the job that greatly exceeds the knowledge and capabilities other providers offer.



Expansive Service Offerings: This company offers a wide breath of complimentary services that clients find extremely attractive and efficient. Services range from Human Resources and Conflict Resolution, Investigative and Surveillance Services, Physical and Financial Asset Tracking, Physical Security and Vulnerability Assessments, Threat Response, and much more.

See page 3 for a detailed list of services.



Customer Diversity and Retention: This company serves a diverse array of markets and industries, including corporations, non-profits, education facilities, houses of worship, city/state government agencies, veteran organizations, and multinational conglomerates. With a strong focus on customer service, delivery, and retention, they maintain longstanding relationships with hundreds of clients.

This company offers distinctive services and expertise. In today's uncertain world, with an increasing emphasis on physical security, threat prevention, and risk response within businesses and organizations, there is a growing demand for these services which seemingly grows daily.

The ideal buyer is someone capable of strategically investing in the company to foster its growth, scale, and expansion. The current owner is committed to staying onboard to facilitate a smooth transition of leadership and to support the business's expansion efforts over the next 3-10 years.

FINANCIAL OVERVIEW

US\$ MM	2023	2024	2025 YTD
Revenue	\$3.57	\$2.83	\$830,088
Adjusted EBITDA	\$572,911	\$525,125	N/A

^{*}Past performance is not a guaranty of future returns.

INTERESTED IN MORE INFORMATION

Detailed financial information available upon signing a Confidentiality Agreement, showcasing the company's stable financial performance and growth potential. If you are looking for a turn-key, well-established business that you can operate profitably for years to come, you should take a look at this one!

FOR INQUIRIES CONTACT US



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DISCLOSURE – All information has been furnished by the seller and is not warranted by Prevail Transaction Partners. All Buyers shall engage in whatever due diligence they deem necessary prior to any purchase and are solely responsible for the same.







^{*}Revenue from owner's expert speaking engagements not included.

SERVICE OFFERINGS



SECURITY SERVICES

- Active Shooter Response
- Asset and Vehicle Tracking
- Expert Witness Service
- Emergency & Contingency Plans
- Event Security Procedures
- Emergency Response/ Contingency Plan
- Employee Concern Hotline

- GPS Tracking
- High Risk/High Cost Workplace
- K-9 & Bomb Search
- Observation, Confrontation & Documentation Policy
- Physical Security & Vulnerability Assessments
- Property Management Security

- Security Posture Readiness Concerns
- Security Projects Management
- Terrorism Preparedness
- Terminated Employee Threat Response
- Transitional Security Management
- Undercover Operations

INVESTIGATIVE SERVICES

- Abducted Children
- Asset Searching/Tracking
- Background Checks
- Civil/Criminal Investigations
- Corporate Investigations
- Counterfeit Items & Goods
- Debugging & Electronic Sweeps
- Disability & Injury Investigations
- Due Diligence Research

- Ethical Violations
- FMLA Abuse
- Fraud & Embezzlement
- Handwriting Analysis
- Heir / Next of Kin Location
- Infidelity / Domestic Issues
- Internal Theft & Shrinkage
- Legal Support
- Missing Persons
- Mystery Shopper
- Non-Compete Violations

- Physical & Cyberstalking
- Professional Interviewing
- Probate & Estate Matters
- Questionable / Suspicious Deaths
- Security and Covert Cameras
- Sexual Harassment Claims
- Social Media Discovery
- Surveillance
- Witness Interviews / Locate
- Workers Comp Fraud

TRAINING SERVICES

- Active Shooter / Aggressive
 Behavior Prevention / Response
- Bullying Solutions
- Customized Training Requests
- Defusing & Dealing with Difficult People
- Effective School Lockdown Protocols
- Mock Drills / Scenarios
- Observation, Confrontation & Documentation Policy
- Robbery Prevention & Response
- Street Smarts Personal Safety

HUMAN RESOURCE SERVICES

- Corporate Transition / Termination Security
- Defusing Difficult Situations
- Expert Witness Service
- Fraudulent BWC Claims
- Interpersonal Conflict Resolution
- Progressive Discipline
- Supervisor & Employee Trainings
- Termination Assistance